CUBE ELEVATORS
DEALERSHIP
Monthly income Projection
Only Installation & Service charge
7013655340
www.cubeelevators.com

Rs 100000 which includes GST will be paid per elevator which cost is more than 500000 (excluding tax)

Total payment for 12 months with 1 lift per month as an average .
Total Amount 975000

Installation cost 35000 per elevator
Total installation costs for 10 lifts Rs 350000

Income Rs 625000

- **1st Month Rs 25000**
  - 1st Lift Advance
- **2nd Month Rs 50000**
  - 1st Lift Erection
  - 2nd Lift Advance
- **3rd Month Rs 75000**
  - 1st Lift Handover
  - 2nd Lift Erection
  - 3rd Lift Advance
- **4th Month Rs 75000**
  - 2nd Lift Handover
  - 3rd Lift Erection
  - 4th Lift Advance
- **5th Month Rs 75000**
  - 3rd Lift Handover
  - 4th Lift Erection
  - 5th Lift Advance
- **6th Month Rs 75000**
  - 4th Lift Handover
  - 5th Lift Erection
  - 6th Lift Advance
- **7th Month Rs 100000**
  - 5th Lift Handover
  - 6th Lift Erection
  - 7th Lift Advance
  - 1st Lift Final Payment
- **8th Month Rs 100000**
  - 6th Lift Handover
  - 7th Lift Erection
  - 8th Lift Advance
  - 2nd Lift Final Payment
- **9th Month Rs 100000**
  - 7th Lift Handover
  - 8th Lift Erection
  - 9th Lift Advance
  - 3rd Lift Final Payment
- **10th Month Rs 100000**
  - 8th Lift Handover
  - 9th Lift Erection
  - 10th Lift Advance
  - 4th Lift Final Payment
- **11th Month Rs 100000**
  - 9th Lift Handover
  - 10th Lift Erection
  - 11th Lift Advance
  - 5th Lift Final Payment
- **12th Month 100000**
  - 10th Lift Handover
  - 11th Lift Erection
  - 12th Lift Advance
  - 6th Lift Final Payment

Cube Elevators Dealership
www.cubeelevators.com
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AMC
Average Rs 10000 + Taxes per annum per lift out of which
Rs 8500 + taxes per annum
Rs 708 + taxes per month will be paid to the dealer

Monthly expenses 2 employees
Rs 8000 salary and maintenance Rs 2000 each upto 100 lifts

Wihin12 months 108 lifts maintenance contract needs to be taken

Total amount Paid from company (Rs 497070 + Rs 89472(Tax)) = Rs 586542 first year

Maintenance costs

Rs16000 Salaries
Rs 8000 Rent
Rs 2000 for Travel allowance
Rs 4000 miscellaneous

Total expenditure Rs 360000 per annum

Extra income Rs 131070

- **1st Month Rs 6390** — 9 Lifts
- **2nd Month Rs 12780** — 18 Lifts
- **3rd Month Rs 19116** — 27 Lifts
- **4th Month Rs 25488** — 36 Lifts
- **5th Month Rs 31860** — 45 Lifts
- **6th Month Rs 38232** — 54 Lifts
- **7th Month Rs 44604** — 63 Lifts
- **8th Month Rs 50976** — 72 Lifts
- **9th Month Rs 57348** — 81 Lifts
- **10th Month Rs 63720** — 90 Lifts
- **11th Month Rs 70092** — 99 Lifts
- **12th Month Rs 76464** — 108 Lifts

Cube Elevators Dealership
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For average Total Elevator Cost in the amount of
Rs 750000 including taxes

If Referrals given by Company are closed by Dealer then 1% On Final value Rs 75000

1% on collection
10 elevators handed over payment collection
Extra income
Rs 75000

If Referrals given by Dealer are closed by Company then 0.5% On Final value Rs 37500

Dealership plan
www.cubeelevators.com
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- **New Lifts**
  - Installation and servicing
    - Above 5 lakhs
      - 12 months 100000 including gst
    - Below 5 lakhs
      - 12 months 75000
    - 1 % on collections
  - 1 % per closing of order by dealer
  - 0.5% for Sharing the lead if closed by company
- **Existing Lifts**
  - Repair
    - 10% Total parts bill
    - 85 % of labour Repair costs
  - AMC
    - 85% of AMC cost
  - CEC
    - 5% of CEC cost
- **Benefits**
  - 12 Orders for 12 months will be booked by company
  - Marketing in near by areas for AMC
  - Elevator Repair leads
  - Elevator Order Leads
  - Customer support
  - Man Power Support
  - Project Management Consultation
  - Training Sales Installation AMC
  - Marketing Materials
  - ROI within 10 Months

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